



Austin-Bergstrom International Airport ConRAC Facility

## CS PROJECT DELIVERY

A Public-Private Approach to Consolidated Rent-A-Car Facilities



### PROVEN EXPERTISE

In 2007, the team that is now Conrac Solutions Project Delivery, LLC (CS Project Delivery) delivered the first privately-developed, on-airport consolidated rent-a-car (ConRAC) facility at Ted Stevens Anchorage International Airport. With the same “on-time and on-budget” approach, the CS Project Delivery team has since completed private delivery of projects at Austin-Bergstrom International Airport in Oct. 2015 and the first privately-developed, on-airport consolidated Quick Turn-Around (QTA) at Bismarck Airport in North Dakota in June 2016.

CS Project Delivery is also contracted for delivery of ConRAC facilities at both Bradley International Airport (Hartford, CT) in May 2022 and Newark Liberty International Airport in April 2023.

### APPROACH

CS Project Delivery is the only company with successful experience privately delivering consolidated facilities for the rent-a-car (RAC) industry and airports.

The CS Project Delivery approach uses a collaborative process to meet the needs of airports and RAC industry alike. This is achieved by combining an in-depth understanding of the operational, competitive and business term requirements of the car rental industry, with extensive knowledge of the economic planning horizon, regulatory framework and government context of airports. Project methodology integrates feasibility analyses, planning, design, negotiation of business terms, financing, construction, activation and operation. Before the final Go/No Go decision, a fixed price and finance terms are guaranteed.

Airports value the ability to align the diverse needs and desires of multiple rent-a-car companies, and the assumption of project responsibility and risk in the process. Rent-a-car companies value CS Project Delivery’s ability to solve complex design and operational challenges, resulting in a facility that meets the specialized needs of the rent-a-car companies and enhances airport infrastructure and customer service.

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## PROJECTS DELIVERED

### TED STEVENS ANCHORAGE INTERNATIONAL AIRPORT

John Parrot, Former Airport Director , (907) 266-2690, [jparrott@jpairconsultancy.com](mailto:jparrott@jpairconsultancy.com)



- \$57M budget
- 12 car washes
- 16 fueling stations
- 500,000 sq ft
- Pre-Development: 2004 - 2005
- Financing: Sept. 2005
- Construction: 18 months
- Activation and Opening: July 2007

### AUSTIN-BERGSTROM INTERNATIONAL AIRPORT

Shane Harbinson, Assistant Director, (512) 530-6652, [Shane.Harbinson@austintexas.gov](mailto:Shane.Harbinson@austintexas.gov)



- \$162M budget
- 12 car washes
- 48 fuel positions
- 1.6M sq ft
- Pre-Development: 2010 - 2012
- Financing: Jan. 2013
- Construction: 27 months
- Activation and Opening: Oct. 2015

### BISMARCK AIRPORT

Greg Haug, Airport Director, (701) 355-1808, [ghaug@bismarcknd.gov](mailto:ghaug@bismarcknd.gov)



- \$5.5M budget
- 3 cleaning/hand wash bays
- 6,371 sq ft + fueling facility
- 2.78 acres
- 1 shared car wash tunnel
- Pre-Development: June - Aug. 2015
- Financing: Sept. 2015
- Construction: 8 months
- Activation and Opening: June 2016

### CS PROJECT DELIVERY CONTACT INFO:

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## PROJECTS IN PROGRESS

### NEWARK LIBERTY INTERNATIONAL AIRPORT

Jim Heitman, PANYNJ General Manager Airport Redevelopment, (212) 435-7000, [jheitman@panynj.gov](mailto:jheitman@panynj.gov)



- \$545M budget
- 15 car washes
- 54 fueling stations
- 2.7M sq ft
- Pre-Development: 2015 - 2018
- Financing: May 2019
- Construction: 47 months
- Opening: April 2023

### BRADLEY INTERNATIONAL AIRPORT (HARTFORD, CT)

Kevin Dillon, Executive Director, (860) 292-2054, [kdillon@ctairports.org](mailto:kdillon@ctairports.org)



- \$210M budget
- 9 car washes
- 36 fuel positions
- 1.5M sq ft
- Pre-Development: 2014 - 2018
- Financing: April 2019
- Construction: 32 months
- Opening: May 2022

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