

Newark Liberty International Airport (EWR) Consolidated Rent-A-Car Facility

ABOUT CONRAC SOLUTIONS



Headquartered in Renton, WA, the Conrac Solutions family of companies is the only entity in the United States to have privately developed, on-airport, consolidated rent-a-car facilities (ConRACs). As a developer, financial sponsor and operator of ConRACs, Conrac Solutions has experience in pre-development and feasibility, financing strategies, design and construction, activation, operations, asset management and capital project management. Its leadership team has 80 years combined experience delivering privately developed, on-airport ConRACs. To further the goal of providing the most efficient, yet effective service to both the rent-a-car industry and airports, Conrac Solutions has segmented its business into three distinct companies:

Conrac Solutions Project Delivery (CS Project Delivery): Meets clients' needs through integrating feasibility analyses, planning, design, business terms, financing, construction, activation and operations. With an understanding of the operational, competitive and business term requirements of the rent-a-car industry, they are also adept in the economic planning horizon, regulatory framework and government context of airports. Airports value their ability to align the diverse needs and desires of multiple rent-a-car companies, and the assumption of project responsibility and risk in the process.

Conrac Solutions Operators (CS Operators): From design consultation, project management and activation, to proactive facility programming, fuel management, customer-facility-charge accounting, and daily operation, no other organization offers comprehensive technical capabilities in consolidated facility operations. CS Operators offers the industry, building owners, key stakeholders and tenants a proven third-party operator.

Conrac Solutions Capital (CS Capital): Provides financing solutions and asset management for ConRAC construction, management and operation. CS Capital combines a decade of ConRAC-specific asset management and development experience with more than 20 years of finance expertise. Leveraging relationships with CS Project Delivery and CS Operators, CS Capital seeks to source financing opportunities for attractive risk weighted returns throughout the ConRAC lifecycle.