



Austin-Bergstrom International Airport ConRAC Facility

CS PROJECT DELIVERY

A Tenant Development Approach to Consolidated Rent-A-Car Facilities



PROVEN EXPERTISE

In 2007, the team that is now Conrac Solutions Project Delivery, LLC (CS Project Delivery) delivered the first privately-developed, on-airport consolidated rent-a-car (ConRAC) facility at Ted Stevens Anchorage International Airport. With the same “on-time and on-budget” approach, the CS Project Delivery team has since completed private delivery of projects at Austin-Bergstrom International Airport in Oct. 2015 and the first privately-developed, on-airport consolidated Quick Turn-Around (QTA) at Bismarck Airport in North Dakota in June 2016.

CS Project Delivery is also contracted for delivery of ConRAC facilities at both Bradley International Airport (Hartford, CT) in May 2022 and Newark Liberty International Airport in April 2023.

APPROACH

CS Project Delivery is the only company with successful experience privately delivering consolidated facilities for the rent-a-car (RAC) industry and airports.

The CS Project Delivery approach uses a collaborative process to meet the needs of airports and RAC industry alike. This is achieved by combining an in-depth understanding of the operational, competitive and business term requirements of the car rental industry, with extensive knowledge of the economic planning horizon, regulatory framework and government context of airports. Project methodology integrates feasibility analyses, planning, design, negotiation of business terms, financing, construction, activation and operation. Before the final Go/No Go decision, a fixed price and finance terms are guaranteed.

Airports value the ability to align the diverse needs and desires of multiple rent-a-car companies and the assumption of project responsibility and risk in the process. Rent-a-car companies value CS Project Delivery’s ability to solve complex design and operational challenges, resulting in a facility that meets the specialized needs of the rent-a-car companies and enhances airport infrastructure and customer service.

CS PROJECT DELIVERY

A Tenant Development Approach to Consolidated Rent-A-Car Facilities



PROJECTS DELIVERED

TED STEVENS ANCHORAGE INTERNATIONAL AIRPORT

John Parrot, Former Airport Director, (907) 266-2690, jparrott@jpairconsultancy.com



- \$57M budget
- 12 car washes
- 16 fueling stations
- 500,000 sq ft
- Pre-Development: 2004 - 2005
- Financing: Sept. 2005
- Construction: 18 months
- Activation and Opening: July 2007

AUSTIN-BERGSTROM INTERNATIONAL AIRPORT

Shane Harbinson, Assistant Director, (512) 530-6652, Shane.Harbinson@austintexas.gov



- \$162M budget
- 12 car washes
- 48 fuel positions
- 1.6M sq ft
- Pre-Development: 2010 - 2012
- Financing: Jan. 2013
- Construction: 27 months
- Activation and Opening: Oct. 2015

BISMARCK AIRPORT

Greg Haug, Airport Director, (701) 355-1808, ghaug@bismarcknd.gov



- \$5.5M budget
- 3 cleaning/hand wash bays
- 6,371 sq ft and fueling facility
- 2.78 acres
- 1 shared car wash tunnel
- Pre-Development: June - Aug. 2015
- Financing: Sept. 2015
- Construction: 8 months
- Activation and Opening: June 2016

CS PROJECT DELIVERY

A Tenant Development Approach to Consolidated Rent-A-Car Facilities



PROJECTS UNDER CONSTRUCTION

NEWARK LIBERTY INTERNATIONAL AIRPORT

Jim Heitman, PANYNJ General Manager Airport Redevelopment, (212) 435-7000, jheitman@panynj.gov



- \$545M budget
- 15 car washes
- 54 fueling stations
- 2.7M sq ft
- Pre-Development: 2015 - 2018
- Financing: May 2019
- Construction: 47 months
- Opening: April 2023

BRADLEY INTERNATIONAL AIRPORT (HARTFORD, CT)

Kevin Dillon, Executive Director, (860) 292-2054, kdillon@ctairports.org



- \$210M budget
- 9 car washes
- 36 fuel positions
- 1.5M sq ft
- Pre-Development: 2014 - 2018
- Financing: April 2019
- Construction: 32 months
- Opening: May 2022

CS PROJECT DELIVERY

A Tenant Development Approach to Consolidated Rent-A-Car Facilities



PROJECTS IN PLANNING

CHARLES M. SCHULZ SONOMA COUNTY AIRPORT

In Planning Phase



- \$16.7M budget
- 5 RAC brands
- 1 shared car wash
- 1 shared hand wash
- 2 maintenance bays
- 4 fueling positions (on tank)
- 5.5 acre site, 6,240 sq ft building and fuel island
- 250 ready/return and storage spaces
- 400 public parking spaces
- Opening: 2024

WILKES-BARRE SCRANTON INTERNATIONAL AIRPORT

In Planning Phase



- \$9.2M budget
- 6 RAC brands
- 2 car washes
- 1 hand wash area
- 6 fueling positions
- 276 storage spaces
- 2.68-acre site
- 7,100 sq ft building and fueling island
- Opening: 2023

RENO-TAHOE INTERNATIONAL AIRPORT

In Planning Phase



- \$214M budget
- 9 RAC brands
- 6 car washes
- 24 fueling positions
- 4 maintenance bays
- 1,100 ready/return stalls
- 1,200 public parking stalls
- 6,240 sq ft building and fueling island
- Opening: 2026

CS PROJECT DELIVERY CONTACT INFO:

Chris Teich | cteich@conracsolutions.com | (240) 389-0102